



Dextra

## EMPLOYEE STORY



### Maxime, Sales Manager

- Sales Manager at DPL in Hong Kong
- Master ESTP Civil Engineering - Paris
- Over 2 years at Dextra, promoted and transferred from Guangzhou to Hong Kong in 2017

“Dextra gives you the opportunity to see the world.”

### I was keen to get out of my comfort zone

After some experience at General Electric in Taiwan, I was looking for an opportunity specializing in project management; a job where I could take risks. I was keen to get out of my comfort zone! I always wanted to see direct results through my work.

Dextra allows you to take risks. That's the main reason why I decided to join the company as Export Sales Engineer at Dextra Guangzhou in 2016. I was not only focusing on sales, I was also participating in market development and product launches in India, Hong Kong and Korea.

### Dextra believes in young people

Dextra likes young blood! If you show you are motivated enough, if you go the extra mile and if you are committed to what you say, you are given the chance to move up. Opportunities are always open!

I had the opportunity to convince my management and to prove myself by showing tangible results. I got exposure to customers in Hong Kong.

### Travelling the world for iconic construction projects

What I like the most is that even if you are young, Dextra gives you the opportunity to see the world. Starting at the position of Export Sales Engineer, I had the opportunity to be part of amazing projects (In India and South East Asia). These big scale projects are very impressive and make my job very interesting.

### Responsibility at an early stage

I have always been looking for more responsibilities. In general, it is very difficult for multinational companies to give responsibilities at an early stage; this prevents them from taking risks. ***Dextra gives you this chance and empowers people!***

### Continuous improvement through training

I am given regular product, communication and corporate culture training. With a regular learning process in the company, I'm looking forward to develop my skillset and take on new challenges!